



COMMERCIAL PRICING DOCUMENT
(Prices valid January 1 – December 31, 2017)

PILOT & TECHNICIAN TRAINING

General Information:

- Spartan offers both Commercial off-the-Shelf (“COTS”) training courses as well as specialized training. As examples, we can provide both manufacturer-specific training, model & engine-specific type training, single vs multi-engine training, and other mission-specific training.
- We possess a wide variety of aircraft makes and models; if we don’t currently possess the OEM make and/or model that you need, we can explore a short term lease with 3rd parties to fulfill your training needs.
- The commercial training services described in this document, which are based on FAA certified aircraft, technicians and instructors, differ from accredited individual student education and training programs and pricing, as found in our Spartan General Catalogs, due to unique differences in program design, contract-unique services, and contract execution cost.
- Certifications: Although all Spartan training herein falls under FAA Part 141 guidelines, most or nearly all training courses we provide do not require FAA certification. Thus, upon course completion (excluding PPL, CPL, IR, CFI and CFI(I) courses), students will normally not receive FAA certification. Students who successfully complete all course requirements will receive a Spartan certificate of training and Spartan instructor logbook endorsement(s) as proof of training.
- Baseline courses and pricing:
 - Includes fixed syllabi, use of aircraft, fuel, maintenance, simulator usage (when available), instruction, courseware, student materials, one end-of-course academic evaluation and one end-of-course inflight examination.
 - Does not include Spartan application fee, I-20 fee, TSA fingerprinting fees, transport to/from Spartan facilities, student support (housing, meals, transport)
- Options:
 - Can include off-site (customer) training locations, additional/less hours, and avionics (instrument panel) options, if available, depending on aircraft model
 - English Language Training: Top-off, General English, Aviation English (priced separately).
 - Students Support: Lodging (hotels or apartments), shuttle transportation (daily, weekend trips, airport pick-up/drop-off), meals (including Halal), insurance, & planned cultural/entertainment activities—contact us for prices.
 - Options can be tailored to customer-specific requests.
- Please contact us for your customized program design and pricing.

Pilot Training

Courses

- Single-Engine (reciprocating) Aircraft Pilot Training
 - Aircraft: C152, C172R, C172S, C172 diesel, with options for traditional vs Garmin G1000 avionics), Piper PA-28 Arrow (retractable landing gear)
 - Pilots
 - Initial course: Typically 10 training days or less; please contact us for a quote

- Single-Engine (turboprop) Aircraft Pilot Training
 - Title: Cessna C208 EX Pilot Familiarization (“FAM”) Course
 - Aircraft: Cessna C208B Grand Caravan EX (PT6A-140/G1000/GFC700)
 - Prerequisites: Rated pilot (FAA, national equivalent civil aviation authority; pilot currency (contact us for details)
 - Duration: 25 training days (5 weeks)
 - Location: Spartan Tulsa Flight Campus
 - Cost: \$56,742 per student (baseline, plus any options)
 - Includes: All academic, CPT, FTD, Flight Instruction, Brief/Debrief, Courseware, Noise-cancelling headsets
 - Course Overview: Introduction to C208 EX normal and emergency procedures, inflight procedures including VFR, IFR, maneuvers and instrument approaches, pattern procedures, takeoffs and landings. End-of-course written and practical evaluations.
 - Schedule: As coordinated with Customer(s)

 - Title: Cessna C208 EX Pilot Advanced (“ADV”) Course
 - Aircraft: Cessna C208B Grand Caravan EX (PT6A-140/G1000/GFC700)
 - Prerequisites: Spartan C208 FAM course graduate (or equivalent prior C208 pilot training), pilot currency (contact us for details)
 - Duration: 23 training days (4.5 weeks)
 - Location: Tulsa Flight Campus plus 1 week (deployed) mountain flying
 - Cost: \$64,982 per student (baseline, plus any options)
 - Includes: All academic, CPT, FTD, Flight Instruction, Brief/Debrief, Courseware, mountain flying phase deployed travel expenses
 - Course Overview: Review of C208 capabilities, normal and emergency procedures, advanced maneuvers, high altitude and mountainous terrain procedures and techniques, VFR, IFR and instrument approaches. End-of-course written and practical evaluations.
 - Schedule: As coordinated with Customer(s)

- Title: Cessna C208 EX Pilot Instructor (“IP”) Course
 - Aircraft: Cessna C208B Grand Caravan EX (PT-6A-140/G1000/GFC700)
 - Prerequisites: Spartan C208 FAM or ADV course graduate (or equivalent C208 training and experience), pilot currency (contact us for details)
 - Duration: 30 training days (6 weeks)
 - Location: Spartan Tulsa Flight Campus
 - Cost: \$75,833 per student (baseline, plus any options)
 - Includes: All academic, CPT, FTD, Flight Instruction, Brief/Debrief, Courseware
 - Course Overview: Review of C208 capabilities, normal and emergency procedures, advanced maneuvers, VFR, IFR and instrument approaches. Instructional techniques academics, general and aircraft-specific instructor demonstration and practice. Academic and inflight end-of-course evaluations.
 - Schedule: As coordinated with Customer(s)

- Title: Cessna C208 EX Pilot Recurrent (“RECUR”) Training Course
 - Aircraft: Cessna C208B Grand Caravan EX (PT-6A-140/G1000/GFC700)
 - Prerequisites: Spartan C208 FAM, ADV or IP course graduate (or equivalent C208 training and experience), pilot currency (contact us for details)
 - Duration: TBD training days (TBD weeks)
 - Location: Spartan Tulsa Flight Campus
 - Cost: (Call for quote) per student (baseline, plus any options)
 - Includes: All academic, CPT, FTD, Flight Instruction, Brief/Debrief, Courseware
 - Course Overview: Academic review and in-flight practice of C208 systems and capabilities, normal and emergency procedures, advanced maneuvers, VFR & IFR procedures & techniques, instrument approaches, pattern procedures. Academic and inflight end-of-course evaluations.
 - Schedule: As coordinated with Customer(s)

- NOTE: The above C208 courses are tailored for non-native English speaking students; we provide intensive one-on-one training throughout the entire course, including our Spartan-designed and manufactured cockpit procedures trainer. We provide a cockpit poster with all switchology and associated key normal and emergency checklists included surrounding the instrument panel. Our aim is to produce highly proficient course graduates who can operate the aircraft safely in varying operating locations and conditions.
- NOTE: The C208 courses are based on the latest C208 production model, the Cessna C208 B EX (PT6A-140 turbine engine). While C208B (prior model) training firms can be found, Spartan has made a significant effort to acquire a new C208B EX, and was, in fact, the first commercial firm to offer this model to the aviation industry.
- NOTE: Cessna C208 courses do not lead to FAA certifications or ratings, given the C208 type and weight.

- Multi-engine (turboprop) Pilot Training
 - Aircraft: Beechcraft King Air E90 with Garmin G430 avionics
 - Domestic Customers: Call for Quote
 - International Customers: Call for Quote

- Pilot Training – Other aircraft manufacturers and models
 - We can train with your aircraft at our Tulsa Flight Campus, at your US or international campus or at a third-party location in most cases.
 - We can quickly and expertly prepare a tailored training program based on your needs, some of which can be quickly adapted from existing programs (COTS courses).
 - Please contact us to design your course(s) and provide a best value quote.

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Technician Training

- Single-Engine (reciprocating) Aircraft Technician Training
 - Aircraft: C152, C172R, C172S, C172 diesel, with options for traditional vs Garmin G1000 avionics), Piper PA-28
 - Technicians (contact us for a specific course quote)
 - Initial course: Typically 10 training days
 - Advanced course: Typically 10 training days
 - Specialized courses: Courses can vary from one to 15 days, depending on course content, hands-on aircraft availability, and customer needs

- Single-Engine (turboprop) Aircraft Technician Training
 - Title: Cessna C208 EX Technician Familiarization (“FAM”) Course
 - Aircraft: Cessna C208B Grand Caravan EX (PT-6A-140/G1000/GFC700)
 - Prerequisites: FAA or national civil aviation authority equivalent Aviation Mechanic Technician certification, currency (contact us for details)
 - Duration: 10 training days (2 weeks)
 - Location: Spartan Tulsa Flight Campus
 - Cost: \$10,058 per student (baseline, plus any options)
 - Includes: All academic and practical (hands-on), courseware, headsets
 - Course Overview: Introduction to C208 EX systems, normal and emergency maintenance procedures, basic C208, PT6A-140 and Garmin G1000/GFC700 inspections and troubleshooting, Cessview manuals usage, documentation, end-of-course written and practical evaluations
 - Schedule: As coordinated with Customer(s)

 - Title: Cessna C208 EX Technician Advanced (“ADV”) Course
 - Aircraft: Cessna C208B Grand Caravan EX (PT-6A-140/G1000/GFC700)
 - Prerequisites: Spartan C208 FAM Technician course graduate (or equivalent), currency (contact us for details)
 - Duration: 10 training days (2 weeks)
 - Location: Spartan Tulsa Flight Campus
 - Cost: \$10,293 per student (baseline, plus any options)
 - Includes: All academic, CPT, FTD, Flight Instruction, Brief/Debrief, Courseware
 - Course Overview: Review of C208 EX systems, plus advanced normal and emergency maintenance procedures, advanced and instructional C208 inspections and troubleshooting, advanced C208 Cessview manuals usage, supervisory-level documentation, one end-of-course written evaluation and one end-of-course practical evaluation.

- NOTE: Cessna C208 courses do not lead to FAA certifications or ratings, given the C208 type and weight
- NOTE: The above courses are designed for non-native English speaking students.
- NOTE: All courses taught in English.

- Multi-engine (turboprop) Technician Training
 - Aircraft: Beechcraft King Air E90 with Garmin G430 avionics
 - Domestic Customers: Contact us for Quote
 - International Customers: Contact us for Quote

Rev: 2016 Rev 1

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